

Message Text

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73

ACTION XMB-07

INFO OCT-01 ARA-16 ISO-00 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-12 SP-03

CIEP-02 LAB-06 SIL-01 OMB-01 DRC-01 /094 W

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R 021938Z APR 74

FM AMEMBASSY SANTIAGO

TO SECSTATE WSHDC 8021

UNCLAS SANTIAGO 1667

PASS COMMERCE AND EX-IM

E.O.11652:N/A

TAGS:

SBJ/ EX-IM GUARANTEE FOR WEYERHAUSER SALE TO COOPERATIVE
AGRICOLA LECHERA BIO-BIO LTDA. (BIOLECHE)

1. RAUL ESCARATA, GEN. MANAGER OF COOPERATIVE AGRICOLA
LECHERA BIO-BIO LTDA. (BIOLECHE), INTERESTED IN
POSSIBILITY EX-IM GUARANTEE FOR \$1 MILLION SALE BY
WEYERHAUSER OF EQUIPMENT TO MANUFACTURE CARDBOARD
CONTAINERS FOR CONSUMER MILK SALES. (BIOLECHE IS ONE
OF CHILE'S LARGEST MILK PRODUCERS).

2. THIS PROJECT AND SALE WAS AGREED TO BY BOTH PARTIES
IN MID-1970, BUT HAD TO BE CANCELLED BECAUSE ALLENDE
GOVERNMENT REFUSED TO AUTHORIZE FOREIGN EXCHANGE FOR
PROJECT. BOTH WEYERHAUSER AND BIOLECHE NOW INTERESTED
IN MOVING AHEAD WITH SALE, ALTHOUGH WEYERHAUSER
REPORTEDLY PREFERES TO WAIT UNTIL EX-IM GUARANTEE
IS AVAILABLE.

3. ESCARATE SAID THAT CHILEAN UNDER SECRETARY OF
INTERIOR ENRIQUE MONTERO IS INTERESTED IN PROJECT
AND HAS ASKED THAT PROJECT REPORT BE SENT TO HIM
BEFORE HE LEAVES FOR U.S. IN 7 TO 10 DAYS TIME.

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MONTERO REPORTEDLY WANTS TO DISCUSS PROJECT WITH

CHILEAN AMBASSADOR HEITMAN IN WASHINGTON AND POSSIBLY
WITH INTERESTED U.S. GOVERNMENT AGENCIES, INCLUDNG
EX-IM.
POPPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, INVESTMENT GUARANTEES
Control Number: n/a
Copy: SINGLE
Draft Date: 02 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Film Number: D740073-1044
From: SANTIAGO
Handling Restrictions: n/a
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Legacy Key: link1974/newtext/t19740474/aaaacpsx.tel
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Content Flags:
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Review Exemptions: n/a
Review History: RELEASED <24 MAY 2002 by bryansd0>; APPROVED <16 DEC 2002 by shawdg>
Review Markings:

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30 JUN 2005

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Status: NATIVE
Subject: n/a
TAGS: EFIN, CI, COOPERATIVE AGRICOLA LECHERA, WEYERHAUSER, XMB
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005